

Member of the Lusaka Stock Exchange

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ZICA PROPERTY FUND

FUND MANAGERS REPORT

31 DECEMBER 2021 (30 JUNE 2022)

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FOR: ZICA 2022 AGM

12TH AUGUST 2022

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Prototype of the ZICA OFFICE PARK







Zica Property Fund-A Collective Investment Scheme

INTRODUCTION



- The Zambia Institute of Chartered Accountants (ZICA) Property Fund
 - o Part of the Equity Capital Resources Unit Trust (ECRUT)
 - USD denominated Unit Trust
 - Fund meant for construction of real estate
 - o Minimum holding period of seven (7) years.
 - Close-ended fund
 - Can only be traded through the Fund Manager
 - * After the minimum holding period of 7 years.

2. INTRODUCTION



- During the year:
 - Custodian Stanbic Bank Zambia
 - Auditor HLB Zambia
 - Trustee AMG Global
- This year marks 15th Anniversary of the ECRUT
 - As an investment vehicle in Unit Trust for our retail institutional clients

FUND PERFORMANCE

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Contribution segmentation as at 30/06/2022

| DETAILS | 1-99 (USD) | 100-500 (USD) | 501-999 (USD) | 1,000 - 2,542 (USD) | |
|---------------------------|---------------|------------------|------------------|------------------------|--|
| | | | | | |
| Amount | 183,228.00 | 23,513.00 | 31,508.00 | 39,939.00 | |
| Number of Unit Holders | 4,119 | 77 | 46 | 19 | |

FUND PERFORMANCE

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• ZICA Property Fund Performance/Movement

| Year | 30/06/2022 | 2021 | 2020 | 2019 |
|--------------------|------------|------------|------------|------------|
| Gross Funds | 297,214.00 | 288,474.00 | 275,561.00 | 206,197.00 |
| Net Funds | 292,155.00 | 283,349.00 | 271,484.00 | 203,465.00 |
| Number of Units | 27,157 | 26,669 | 25,979 | 20,220 |
| Unit Price | 10.76 | 10.55 | 10.45 | 10.06 |

FUND PERFORMANCE' CONT'D



- As at 31st December 2021
 - o Gross asset value stood @ USD288,474.00
 - o Compared to USD275,561.00 the same period in 2020
 - o Representing a marginal 4.7% growth
- As at 30th June 2022
 - o Gross asset value stood @ USD297,214.00
 - Representing marginal growth of 3.03% compared to close of the year 2021.

4 YEAR CONTRIBUTION TREND



Member contribution

- USD23,55616 in 2018
- USD178,358.22 in 2019
- USD68,019.00 in 2020
- USD9,076.00 in 2021
- USD6,664.70 as at 30th June 2022.

 The growth of the fund in 2019 is attributed to the mandatory subscription that was imposed by ZICA

| Details | 2018 | 2019 | 2020 | 2021 | 30/6/22 | Total |
|-------------------------|-----------|------------|-----------|----------|----------|------------|
| Members Contribution | 23,556.16 | 178,358.22 | 68,019.00 | 9,076.00 | 6,664.70 | 285,674.08 |
| Percentage Change | 100% | 757% | -1.622% | -6.494% | -362% | |

ASSETS HELD AS AT 30/06/2022



| ISSUE DATE | MATURITY DATE | INSTITUTI ON INVESTED | NOMINAL VALUE | INTEREST RATE | MARKET VALUE | ASSET CLASS |
|------------|------------------|-----------------------------|------------------|------------------|-----------------|-------------|
| 26/12/21 | 25/12/22 | Atlas Mara | 280,000.00 | 4% | 284,918.00 | FD |
| 31/06/22 | | Cash | 12,295.00 | N/A | 12,295.00 | Cash |
| Total | | | 292,295.00 | | 297,213.00 | |

MEMBER REGISTER



- As at 31st December 2021
 - o Issued units 26,669
 - Represented by 4,261 Unit Holders.
- As at 30th June 2022
 - o Issued units 26,916
 - o Represented by 4,261 Unit Holders.
- NOTE:
 - Register is available for inspection and verification by members

NET ASSET VALUE



- Opening balance as at 1st January 2021
 - o USD271,484.00
 - o Closed the year at \$283,349.00
 - Accrued expenses at the year end were \$5,124
 - × Already netted off in the above balances. The fund gross contribution for the period (2021) under review was \$9,076.00.

| DETAILS | 2020 | Q1 | Q2 | Q3 | Q4 |
|------------------------------|---------|---------|---------|---------|---------|
| Net Asset at start of period | | 271,484 | 276032 | 282,010 | 284,030 |
| Net Asset at close of period | 271,484 | 276,032 | 282,010 | 284,030 | 283,349 |
| Average investment | | 273,758 | 279,021 | 283,020 | 283,690 |
| Profit for the quarter | | 2,360 | 1,714 | 92 | (1,378) |
| Fund Return (ARR) | | 0.86% | 0.61% | 0.03% | (0.49%) |

FINANCIAL PERFORMANCE (INCOME)



| | 2021 (USD) | 2020 (USD) | 2019 (USD) |
|-------------------------|------------|------------|------------|
| Revenue from placement | 8,610 | 11,820 | 4,446 |
| Administrative expenses | (5,820) | (4,177) | (2,935) |
| Profit for the year | 2,790 | 7,643 | 1,511 |

Source ZICA Property Fund-31 December 2021 audited accounts (HLB Zambia)

FINANCIAL PERFORMANCE (STATEMENT OF FINANCIAL POSITION)

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| | 2021 (USD) | 2020 (USD) | 2019 (USD) |
|--|---------------|---------------|---------------|
| ASSETS | | | |
| Bank and cash balances | 8,342 | 18,993 | 19,848 |
| Held to maturity | 280,132 | 256,568 | 186,289 |
| Sundry receivables | 0 | 0 | 60 |
| Total assets | 288,474 | 275,561 | 206,197 |
| UNIT HOLDERS FUND | | | |
| Unit holds funds | 283,349 | 271,484 | 203,465 |
| LIABILITIES | | | |
| Sundry payables | 5,124 | 4,077 | 2,732 |
| Total unit holders funds and liabilities | 288,474 | 275,561 | 206,197 |

FINANCIAL PERFORMANCE

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• Unit Price:

- O USD10.06 at the start of the year 2019
- O USD10.45 at close of the year 2020
- O USD10.55 at close of the year 2021

Return on Investment (ROI):

- o 0.74% in 2019
- o 2.82% in 2020
- o 0.98% in 2021

• Expense Ratio:

- o 1.42% for 2019
- o 1.52% for 2020
- o 2.05% for 2021

CONCLUSION



ZICA contributions have shown;

- The Fund recorded significant growth in 2019 while in 2020 and 2021 growth was insignificant.
- The fund will only see significance growth once all members participate as they do with subscription.
- Members should view the ZICA Property Fund both as an investment and also as an obligation they owe to the institute for all the benefit that have accrued to them by virtual of being Accountants and ZICA members.

ZICA PROPERTY FUND RECEIPTS ACCOUNT



- Account name: ECRUT ZICA Property Fund Receipts Account
- Account number: 9130004461855
- Bank: Stanbic Bank Zambia Limited
- Branch code: 040007
- Branch: Industrial Branch

• PLEASE NOTE THAT THIS IS WHERE YOU NEED TO DEPOSIT YOU FUNDS FOR THE ZICA PROPERTY FUND.

FINALLY



THE END

I THANK YOU ALL